Rising Demand for Exploratory Travel Ignites Camping And Outdoor Hospitality Interest In 2024, Report Finds

Press Release Date: May 8, 2024

KOA's Camping and Outdoor Hospitality Report shows that over the past decade, more than 41 million North American households have tried camping for the first time

BILLINGS, Mont. (May 8, 2024) – Through a decade of consumer research and insights, Kampgrounds of America, Inc. (KOA) has carefully observed the transformation of camping and outdoor hospitality from a simple outdoor activity into something more. Campgrounds have welcomed more than 41 million first-time camping households since the first survey was conducted in 2014 as consumer desires for immersive experiences, modernized amenities and accommodation types have shifted. Today KOA released its reimagined annual Camping and Outdoor Hospitality Report, which explores how the outdoor travel landscape has changed, 2024 trends and more.

2024 Camping Intent and Travel Experiences

In the past decade, leisure travel preferences have shifted significantly toward camping and hospitality. Currently, showing exponential growth in its popularity. The 2024 outlook is one out of every three leisure trips for consumers includes camping, similarly optimistic as more travelers seek unique ways to explore the outdoors. This year, travelers want to disconnect in the great outdoors simply by slowing down and experiencing nature and natural events.

Key findings for the 2024 outdoor travel season include:

- A noticeable shift in health and wellness travel choices, with 79% of travelers planning to incorporate forest immersion, meditation, yoga and/or mindful strolls into their trips as an effort to "slow down."
- Top travel goals for 2024 include slowing down and enjoying experiences (57%), travel experiences that allow campers to "recharge" (50%), having a variety of experiences (41%), checking off several items on a travel bucket list (37%) and making spontaneous plans (34%).
- Campers are strongly interested in natural attractions and campers indicated top travel experiences for 2024 include natural events (50%), food tourism (31%), visiting small towns (29%), and combining work and leisure travel (25%).
- More than half of campers report they are more likely to continue camping, a 15% increase over 2023.

"Through our decade of research, we've seen camping evolve from simply being considered an outdoor activity to becoming a formidable segment of the travel marketplace," said Toby O'Rourke, president and CEO of Kampgrounds of America, Inc. "Despite all the changes over the last 10 years, one thing remains constant: even more people see the importance of connecting with nature. Heeding the call, outdoor hospitality offers countless ways for a broad range of travelers to have one-of-a-kind experiences with those who matter most."

10 Years of Transformation

In the last decade, total camping households increased by 23% and active camping households surged by 68%. Camper demographics have become younger and more diverse during that time, underscoring camping's popularity among a wide range of individuals and solidifying its importance in the greater travel landscape. Prior to 2019, camping brought in more than 2 million new households annually, and since the COVID-19 pandemic, that number has grown significantly, averaging 4.4 million new campers annually.

Key shifts and findings over the last decade include:

- Glamping emerged as a new camping experience that brought in 15.7 million entrants into outdoor hospitality in the past five years alone.
- Since 2014, there has been a 98% increase in the number of households that camp three or more times annually.
- Close to half of campers in the last two years are under 35 compared to just 30% of total campers in 2014.
- 39% of campers are non-white versus 23% 10 years ago. Plus, there has been a 54% increase in camping by people of color.

Growth of Outdoor Hospitality

Outdoor hospitality has become an important and distinct category in the travel industry over the last decade. KOA has solidified its place as a leader in outdoor hospitality by offering unparalleled guest experiences, unique glamping accommodations, self-guided recreation opportunities and experienced staff members who are actively engaged in outdoor activities and experiences.

The KOA Camping and Outdoor Hospitality Report showcases how outdoor hospitality has evolved:

- The human element is a significant factor in outdoor hospitality experience, with 87% of leisure travelers agreeing that outdoor hospitality must incorporate human interaction.
- Travelers define outdoor hospitality as a majority of time being spent outdoors (50%), the presence of camping amenities such as fire pits and outdoor seating areas (48%) and accommodations that reflect traditional camping amenities such as tents or RVs are present (43%).
- Though it was added to the Oxford English Dictionary in 2016, glamping was not a household word in 2014 and in 2017, a survey found
 only three out of 10 campers had awareness of the word. The past few years have shown a boom in the trend, which has revitalized
 outdoor hospitality.

[&]quot;As guest expectations have evolved over time, so has our approach to the outdoor hospitality experience," said O'Rourke. "KOA is proud to be a leader in outdoor hospitality, offering a unique blend of outdoor activities with the comfort and services of traditional hospitality at our more than 500 campgrounds in North America."

To view the full 2024 Camping and Outdoor Hospitality Report, visit https://koa.com/north-american-camping-report/. Additional, supplemental reports will be released in the coming weeks, exploring several topics more in-depth, available at KOAPressroom.com.

SURVEY METHODOLOGY

The results of the most recent iteration of the North American Camping and Outdoor Hospitality Report are based on a total of 4,100 surveys completed among a random sample of U.S. (n=2,900) and Canadian (n=1,200) households. Within the U.S. sample of households, results are stratified by Census Region: Northeast (n=725), Midwest (n=725), South (n=725), and West (n=725). Overall, a sample of n=2,900 U.S. households is associated with a margin of error of +/- 1.82 percentage points, while a sample of n=1,200 Canadian households is associated with a margin of error of 2.83 percentage points. All surveys were completed only via an outbound solicitation sent to a randomly selected cross-section of U.S. and Canadian households. In order to calculate overall incidence, the sample of respondents was statistically balanced to ensure that the results are in line with overall population figures for age, gender, and ethnicity. Some results may not add to 100 percent due to rounding.

ABOUT KAMPGROUNDS OF AMERICA

Kampgrounds of America, Inc. (KOA) is a pioneer in outdoor hospitality and an emerging trailblazer in the travel industry with a mission to "connect people to the outdoors and each other." The company comprises two unique brands: KOA and Terramor Outdoor Resorts. KOA offers an unrivaled brand visibility, providing campground owners and operators unparalleled support in campground education, design, recruitment, marketing and technology. With more than 60 years of expertise, KOA is the world's largest system of privately owned, open to the public campgrounds, consisting of more than 500 franchised and owned campgrounds. Terramor Outdoor Resorts, a glamping venture, delivers a refined and upscale outdoor experience.

As a steward of outdoor recreation access, KOA uses 1% of pre-tax profits to fund the Kampgrounds of America Foundation, which strives to increase opportunities for all to access and engage with the outdoors, make positive impacts in the communities where we live and work to help preserve outdoor spaces for years to come.

For more information, visit KOA.com and TerramorOutdoorResort.com.