Popularity of Camping Continues with Strong Fourth of July Holiday Outlook

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Kampgrounds of America's Monthly Research Report projects that 21.5 million households will camp over Fourth of July, an 8.6% increase over 2021.

BILLINGS, Mont. (Jun. 16, 2022) – The <u>KOA Monthly Research Report – June Edition</u> indicates that 21.5 million camping households are planning Fourth of July camping trips this year, representing an 8.6% increase in campers over the same holiday in 2021. Following the release of Kampgrounds of America, Inc's (KOA) annual <u>North American Camping Report</u> in April, camping outlook continues to grow despite external uncertainties like gas prices.

"Despite economic shifts, campers are proving to be very resilient and eager to explore," said Whitney Scott, chief marketing officer of Kampgrounds of America. "We know that most campers are still planning one or more camping trips and, rather than simply not traveling, the outdoors offer an escape and are often more reasonable than other forms of travel."

Looking closer at the Fourth of July, many campers are looking to extend their trips. More than one in four (26%) Fourth of July campers plan to camp the entire week before or after the holiday, while 27% indicate they will extend the weekend by one or two days.

"Our monthly research reinforces what we are seeing in our own business," said Scott. "Advanced deposits for Fourth of July are up 5% in camping nights over our record-breaking year of 2021."

Looking ahead, nearly three-fourths (74%) of campers who camped in 2021 say they intend to do the same this year. It is projected that 11.95 million households will enjoy a camping trip in June alone.

Campers are taking changes to gas prices and economic shifts in stride by traveling shorter distances (34%) or taking fewer trips (33%), some of which are simply staying longer at destinations. It also appears that campers are pivoting from other types of travel, with four in ten indicating they have opted to camp in place of other travel or vacation options.

Focusing on the subset of campers who are likely not going to camp this year, economic uncertainty was the most significant contributing factor. Of these households, 30% said financial concerns would keep them from camping, while 25% cited gas prices. Overcrowding at popular campgrounds also presents a barrier impacting one-fourth (26%) of campers.

When asked about the outlook for the year, 65% of camping households said they plan to camp in 2022. Of those, 32% indicated that they would not change their plans due to increased fuel costs, while some will take fewer trips (30%) or camp closer to home (29%).

Interestingly, intent to purchase an RV, which fell in May (30%), increased to 34%. Campers are also indicating a higher threshold for gas prices before changing plans (\$4.72 per gallon in May versus \$5.74 per gallon in June), indicating that despite external factors, there is a reluctance to change plans.

To view the full findings of the KOA Monthly Research Report – June Edition, past and future editions, and review the research methodology, visit the KOA Press Room.

ABOUT KAMPGROUNDS OF AMERICA

Kampgrounds of America, Inc. (KOA), currently celebrating its 60th year of operations, is the definitive leader in outdoor hospitality. United under the mission of "connecting people to the outdoors and each other," the company consists of two unique brands: KOA and Terramor Outdoor Resorts. KOA, the world's largest system of privately owned, open to the public campgrounds, consists of over 525 franchised and owned campgrounds. With unrivaled brand visibility, KOA offers campground owners and operators unparalleled support in campground education, design, recruitment, marketing and technology. Terramor Outdoor Resorts, a glamping venture, opened its first flagship property in Bar Harbor, Maine in 2020. Translated to "Love of Land," the brand focuses on delivering a refined and upscale outdoor experience.

ABOUT CAIRN CONSULTING GROUP

Cairn Consulting Group is a market research firm with extensive experience in the hospitality and services industries. For the past several years, Cairn Consulting Group has worked with organizations in both indoor and outdoor hospitality, including the gaming/casino areas, food services/restaurant space, accommodations, travel/tourism and the products and services that are a part of the hospitality industry. The organization also serves clients in branding/brand positioning efforts, evaluating consumer behavior, public opinion & policy and product development.